

International Somatic Movement Education and Therapy Association

SECOND QUARTER FY 2018 DECEMBER 31, 2017

July 2017 - June 2018

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
Income				
4000 Earned Revenue	0.00	0.00	0.00	
4010 Dues	0.00	0.00	0.00	
4011 Organizational Members	4,550.00	9,000.00	-4,450.00	50.56 %
4012 Registered Members	0.00	0.00	0.00	
4012.0 Professional Members	25,233.95	43,000.00	-17,766.05	58.68 %
4012.2 Added Option Plus	7,644.00	14,000.00	-6,356.00	54.60 %
4012.3 Recognized Revenue	2,033.00	8,000.00	-5,967.00	25.41 %
Total 4012 Registered Members	34,910.95	65,000.00	-30,089.05	53.71 %
4013 Associate Members	0.00	0.00	0.00	
4013.0 Organizations	1,340.00	2,500.00	-1,160.00	53.60 %
4013.1 Individuals	390.00	1,000.00	-610.00	39.00 %
4013.2 Student Member	555.00	1,200.00	-645.00	46.25 %
Total 4013 Associate Members	2,285.00	4,700.00	-2,415.00	48.62 %
Total 4010 Dues	41,745.95	78,700.00	-36,954.05	53.04 %
4020 Fees	0.00	0.00	0.00	
4021 Application Fees	0.00	0.00	0.00	
4021.1 Individual Members	1,135.00	2,800.00	-1,665.00	40.54 %
4021.2 Organizational Members	0.00	1,250.00	-1,250.00	0.00 %
Total 4021 Application Fees	1,135.00	4,050.00	-2,915.00	28.02 %
4022 Certificate Fee	1,200.00	2,800.00	-1,600.00	42.86 %
4024 Late Fees	91.45	750.00	-658.55	12.19 %
Total 4020 Fees	2,426.45	7,600.00	-5,173.55	31.93 %
Total 4000 Earned Revenue	44,172.40	86,300.00	-42,127.60	51.18 %
5000 Other Revenue	0.00	0.00	0.00	
5010 Interest Income	3.85	15.00	-11.15	25.67 %
Total 5000 Other Revenue	3.85	15.00	-11.15	25.67 %
Total Income	\$44,176.25	\$86,315.00	\$ -42,138.75	51.18 %
GROSS PROFIT	\$44,176.25	\$86,315.00	\$ -42,138.75	51.18 %
Expenses				
6000 Operating Expenses	0.00	0.00	0.00	
6020 Office Expenses	0.00	0.00	0.00	
6021 Paypal Service Fees	662.85	2,200.00	-1,537.15	30.13 %
6022 Postage and Mailing	90.57	500.00	-409.43	18.11 %
6024 Telecommunications	0.00	0.00	0.00	
6024.2 Constant Contacts	0.00	275.00	-275.00	0.00 %
6024.4 Zoom	240.89	250.00	-9.11	96.36 %
6024.5 Quickbooks online	524.88	400.00	124.88	131.22 %
Total 6024 Telecommunications	765.77	925.00	-159.23	82.79 %
6025 Supplies	572.28	800.00	-227.72	71.54 %

		TOTAL		
	ACTUAL	BUDGET	OVER BUDGET	% OF BUDGET
6026 Gifts	183.01	150.00	33.01	122.01 %
Total 6020 Office Expenses	2,274.48	4,575.00	-2,300.52	49.72 %
6030 Webpage fees	0.00	0.00	0.00	
6031 Design/Maintenance	1,197.52	800.00	397.52	149.69 %
6032 Hosting	38.81	160.00	-121.19	24.26 %
6033 Software Subscription	484.00	900.00	-416.00	53.78 %
Total 6030 Webpage fees	1,720.33	1,860.00	-139.67	92.49 %
6060 Dues and Subscriptions	0.00	300.00	-300.00	0.00 %
Total 6000 Operating Expenses	3,994.81	6,735.00	-2,740.19	59.31 %
6100 Contract Services	0.00	0.00	0.00	
6110 Executive Consultant	25,200.00	46,800.00	-21,600.00	53.85 %
6120 Administrative Consultants	11,835.00	15,000.00	-3,165.00	78.90 %
6130 Government Relations Representative	1,281.00	1,200.00	81.00	106.75 %
6140 Professional Services	0.00	0.00	0.00	
6140.1 Accounting	0.00	200.00	-200.00	0.00 %
Total 6140 Professional Services	0.00	200.00	-200.00	0.00 %
Total 6100 Contract Services	38,316.00	63,200.00	-24,884.00	60.63 %
6200 Travel & Meals	0.00	0.00	0.00	
6210 Accommodation	2,255.62	2,800.00	-544.38	80.56 %
6250 Meals	972.62	1,550.00	-577.38	62.75 %
6260 Parking and Tolls	271.81	250.00	21.81	108.72 %
6270 Airline and Rail Travel	5,174.55	9,750.00	-4,575.45	53.07 %
6280 Cars and Cabs	240.94	300.00	-59.06	80.31 %
Total 6200 Travel & Meals	8,915.54	14,650.00	-5,734.46	60.86 %
6300 Meeting Space Rental	655.00	1,000.00	-345.00	65.50 %
6400 Professional Development	79.00	0.00	79.00	
6600 Marketing	703.18	2,000.00	-1,296.82	35.16 %
6610 Conference Fee	971.00	2,500.00	-1,529.00	38.84 %
Total 6600 Marketing	1,674.18	4,500.00	-2,825.82	37.20 %
6700 Insurance	0.00	0.00	0.00	
6700.1 Member Liability	5,925.00	8,000.00	-2,075.00	74.06 %
6700.2 Directors & Officers	673.95	680.00	-6.05	99.11 %
Total 6700 Insurance	6,598.95	8,680.00	-2,081.05	76.02 %
6800 Miscellaneous Expenses	50.00	0.00	50.00	
Uncategorized Expense	0.00	3,000.00	-3,000.00	0.00 %
Total Expenses	\$60,283.48	\$101,765.00	\$ -41,481.52	59.24 %
NET OPERATING INCOME	\$ -16,107.23	\$ -15,450.00	\$ -657.23	104.25 %
NET INCOME	\$ -16,107.23	\$ -15,450.00	\$ -657.23	104.25 %